

**THE RELATIONSHIP BETWEEN CONTINGENCY FACTORS
AND ACCOUNTING INFORMATION SYSTEM, AND ITS
SUBSEQUENT IMPACT ON INFORMATION
TECHNOLOGY BENEFITS: A SURVEY ON
JORDANIAN LISTED COMPANIES**

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**DOCTOR OF PHILOSOPHY
UNIVERSITI UTARA MALAYSIA
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By

MAHMOUD MOHMAD AHMAD AL-EQAB

**Thesis Submitted to the College of Business in Fulfillment of the Requirement
for the Degree of Doctor of Philosophy Universiti Utara Malaysia**

DEDICATION

I dedicate this effort to the soul of my father Mohmad, who is my wise teacher in this life, my kindhearted mother Mohsenah, my eldest brother Marwan, my beloved wife Elham Alta'ani, my dear brothers Yousef, Motafa, Ala, Sakor, and my dear sisters Nawal, Suad, Na'elah, and Amani.

أهداء ألى :

روح والدي الغالي رحمه الله واسكنه فسيح جناته

و أمي الحبيبه: أنعم بها من حنونه والحديث عن فضلها يطول

وأخي الاكبر مروان: من ضحى براحته ووقته من أجل أسعد العيش لمن حوله

و زوجتي الحبيبه الهام: شريكة حياتي ومن تحملت الصعاب من أجلي

و أخواني الأعزاء: يوسف ومصطفى وعلاء وصخر

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Mahmoud Mohmad Ahmad Al-Eqab

July, 2009

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ABSTRACT

The relationships between contingency factors and information technology (IT) or between contingency factors and accounting information systems (AIS) have been discussed in the literature, both in accounting and information systems disciplines. However, very little is known about the relationship between IT sophistication and AIS design, and the impact of AIS design on IT benefits. Most prior studies also treated IT as a unidimensional variable and focuses on the technological sophistication only. Researchers also measured IT differently. To fill this gap, this study first examines the relationships between three dominant contingency factors found in the literature (IT sophistication, environmental conditions, and business strategy) and the sophistication of AIS design. Second, it examines the impact of AIS design on IT benefits. Importantly, this study focuses on four dimensions of IT sophistication, i.e. technological, informational, functional, and managerial to measure the impact of IT on AIS design. This study also focuses on two dimensions of business strategy, i.e. cost leadership strategy and innovation differentiation strategy. To achieve the objectives of this study, data were collected from 182 companies listed in Jordanian Stock Exchange, which represents about 83% response rate. Initial tests show that the assumptions of reliability, multicollinearity, normality, linearity, and homoscedasticity were met. Multiple regression analysis was then conducted to examine the relationship between contingency factors and AIS design. The results reveal significant and positive relationships between four dimensions of

IT sophistication and AIS design, and between two business strategies and AIS design. While most organizations focus on the technical aspect in information systems project, findings from this study suggest managerial, informational, and functional IT sophistication are more important than the technological aspect in influencing AIS design. Furthermore, cost leadership strategy was found to be more important than innovation differentiation strategy in influencing AIS design. Overall, cost leadership strategy is the most important factor that influence the sophistication of AIS design, followed by, in descending order of importance, managerial IT sophistication, informational IT sophistication, functional IT sophistication, innovative differentiation strategy, and technological IT sophistication. Furthermore, no significant relationship was found between environmental conditions and sophistication of AIS design. Finally, results from linear regression indicate a significant and positive relationship between AIS design and IT benefits. Findings of this study imply that organizations need to have a sophisticated AIS design in order to achieve greater IT benefits. On the other hand, the sophistication of AIS design can be achieved by investing not only in the technological IT sophistication but more importantly the managerial, informational, functional sophistication. Furthermore, business strategies especially cost leadership strategy adopted by organizations would also determined the sophistication of AIS design. In summary, this study has deepened current understanding of AIS design and its influence factors, and has provided useful insights into the sophistication of IT development in Jordan. More

importantly, it opens up possibilities for further studies of AIS in Jordan and other Middle East countries, and on a global basis.

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TABLE OF CONTENTS

	Pages
Thesis title	II
Dedication	III
Admission	V
Permission to Use	VII
Abstract	VIII
Acknowledgments	X
Table of Contents	XII
List of Tables	XX
List of Figures	XXIII
List of Appendixes	XXIV
List of Abbreviation	XXVI
CHAPTER ONE - INTRODUCTION	1
1.1 Introduction	1
1.2 Background of Research Problem	1
1.3 Research Questions	7
1.4 Research Objectives	8
1.5 The Context of the Study	9
1.6 Significance of the Study	11
1.7 The Organization of the Remaining Chapters	13

CHAPTER TWO – LITERATURE REVIEW	15
2.1 Introduction	15
2.2 General Information about Jordan	16
2.3 Accounting Profession in Jordan	18
2.4 Information Technology in Jordan	21
2.4.1 Information Technology Development in Jordan	21
2.4.2 Obstacles Facing Information Technology Development in Jordan	23
2.4.3 The Role of Jordanian Government in Developing Information Technology Sector	25
2.5 Literature Related to Accounting Information Systems	27
2.5.1 The History of Accounting Information System	27
2.5.2 Overview of Information System, Management Information System and Accounting Information System	32
2.5.3 Definition of Accounting Information System Research	37
2.5.4 Categories of Accounting Information System Research	39
2.5.4.1 Design Science Research	39
2.5.4.2 Social Science Research	40
2.6 Focus of Accounting Information System Research	41
2.6.1 Financial accounting system	41
2.6.2 Management accounting systems	43

2.7	Accounting And Information Technology	48
2.8	Accounting Information System Design	52
2.9	Literature Related to Information Technology	56
2.10	Information Technology Benefits	61
2.11	Contingency Theory	72
2.12	Summary	74
CHAPTER THREE – RESEARCH FRAMEWORK AND METHODOLOGY		75
3.1	Introduction	75
3.2	Research Framework	75
3.3	Major Variables	82
3.3.1	IT sophistication	82
3.3.2	Accounting information system design	84
3.3.3	Perceived information technology benefits	90
3.3.4	Other contingency factors	93
	3.3.4.1 Environmental Condition	93
	3.3.4.2 Business Strategy	95
3.4	Hypotheses Development	99
3.4.1	Information technology sophistication and accounting information system design	100
	3.4.1.1 Technological Sophistication and AIS Design	101
	3.4.1.2 Informational Sophistication and AIS Design	102
	3.4.1.3 Functional Sophistication and AIS Design	103

3.4.1.4	Managerial Sophistication and AIS Design	104
3.4.2	Environmental condition and accounting information system design	105
3.4.3	Business strategy and accounting information system design	106
3.4.3.1	Cost Leadership and AIS Design	107
3.4.3.2	Innovative Differentiation and AIS Design	109
3.4.4	Accounting information system design and information technology benefits	110
3.5	Methodology of The Study	112
3.5.1	Research strategies	112
3.5.2	Selection of research strategy	116
3.5.3	The sampling process	118
3.6	Measurement and Questionnaire Design	120
3.6.1	The design of measurements scale	120
3.6.2	The design of the questionnaire	121
3.6.3	The structure of the questionnaire	122
3.6.3.1	Company Profile Questions	126
3.6.3.2	IT sophistication	126
3.6.3.3	Business Strategy Questions	129
3.6.3.4	Perceived Environmental Uncertainty Questions	130
3.6.3.5	AIS Design Questions	131
3.6.3.6	IT Benefits Questions	133

3.7	Instrument Validation	135
3.7.1	Instrument validity	135
3.7.2	Instrument reliability	135
3.8	Summary	137
CHAPTER FOUR – DATA ANALYSIS AND FINDINGS		138
4.1	Introduction	138
4.2	Response Rate	138
4.3	Test of Non-Response Bias	140
4.4	Profile of Companies	142
4.4.1	Industry type	142
4.4.2	Company age	143
4.4.4	Use of computers	143
4.5	Profile of Respondents	144
4.5.1	Gender	144
4.5.2	Age	145
4.5.3	Education level	145
4.5.4	Length of employment	146
4.5.5	Length in current position	147
4.6	IT Sophistication	148
4.6.1	Number of years using computer-based system	148
4.6.2	Technological sophistication	149
4.6.3	Informational dimension of IT sophistication	151

4.6.4	Functional dimension of IT sophistication	154
4.6.5	Managerial dimension of IT sophistication	156
4.7	Business Strategy	157
4.7.1	Cost Leadership Strategy	157
4.7.2	Innovative Differentiation Strategy	158
4.8	Environmental Conditions	159
4.9	AIS Design	160
4.10	IT Benefits	162
4.11	Goodness of Data	163
4.11.1	Content validity	163
4.11.2	Construct validity	164
4.11.3	Criterion validity	180
4.11.4	Reliability test	183
4.12	Methods of Multiple Regression	184
4.12.1	Linearity, normality and homoscedasticity	184
4.12.2	Correlation analysis	191
4.13	Testing the Model Using Regression Analysis	194
4.14	Evaluating Each of the Independent Variable	195
4.15	Hypotheses Testing	198
4.16	Summary	204
CHAPTER FIVE – DISCUSSION AND CONCLUSION		206
5.1	Introduction	206

5.2	Summary and Contribution of Research Findings	206
5.2.1	Information Technology Sophistication and AIS Design (H1)	207
5.2.1.1	Technological Sophistication and AIS Design (H1a)	208
5.2.1.2	Informational Sophistication and AIS Design (H1b)	209
5.2.1.3	Functional Sophistication and AIS Design (H1c)	211
5.2.1.4	Managerial Sophistication and AIS Design (H1d)	212
5.2.2	Environmental Conditions and AIS Design (H2)	213
5.2.3	Business Strategy and AIS Design (H3)	215
5.2.3.1	Cost Leadership Strategy and AIS Design (H3a)	215
5.2.3.2	Innovative Differentiation and AIS Design (H3a)	216
5. 2.4	AIS Design and IT Benefits (H4)	217
5. 3	Implications for Research	219
5. 3.1	Methodological Issues	219
5. 3.1.1	Validation of the Measurement of IT Sophistication	219
5.3.1.2	Validation of the Measurement of Environmental Condition	220
5. 3.1.3	Validation of the Measurement of Business Strategies	221
5. 3.1.4	Validation of the Measurement of AIS Design	222
5. 3.1.5	Validation of the Measurement of IT Benefits	222
5.3.2	Theoretical Contribution	223
5.3.2.1	Contingency Theory and AIS Design	223
5.3.2.2	AIS Design and IT Benefits	224

5.4	Implication for Practice	225
5. 4.1	The Importance of IT Sophistication	225
5.4.2	The Importance of Certainty Environmental Conditions	225
5.4.3	The Importance of Advantageous Business Strategies	226
5.4.4	The Importance of Sophistication in AIS Design	226
5.5	Limitations and Suggestions for Future Research	227
5.6	Concluding Remarks	231
6.	REFERENCES	233

LIST OF TABLES

Table:		Pages
Table 2.1	IT benefits updated model constructs	68
Table 2.2	Summary of literature on IT benefits	69
Table 3.1	Criterion variables of IT sophistication	84
Table 3.2	Dimensions of AIS design	85
Table 3.3	Information characteristics	87
Table 3.4	IT benefits variables	91
Table 3.5	Sections of the questionnaire	125
Table 3.6	IT sophistication items	127
Table 3.7	AIS design items	131
Table 3.8	IT benefits items	134
Table 3.9	Reliability analysis	136
Table 4.1	Response rate of the questionnaire	139
Table 4.2	Test of non-response bias	141
Table 4.3	Industry type	142
Table 4.4	Company age	143
Table 4.5	Number of companies using computers	144
Table 4.6	Gender of respondents	144
Table 4.7	Age of respondents	145
Table 4.8	Education level of respondents	146

Table 4.9	Length of employment	146
Table 4.10	Length in current position	147
Table 4.11	Number of years using computer-based systems	148
Table 4.12	Type of technologies	149
Table 4.13	Distribution of total number of information technology adopted	150
Table 4.14	Computer applications	151
Table 4.15	Distribution of total number of applications adopted	153
Table 4.16	Functional sophistication	155
Table 4.17	Managerial sophistication	156
Table 4.18	Cost-leadership strategy	157
Table 4.19	Innovative differentiation strategy	158
Table 4.20	Environmental conditions	159
Table 4.21	AIS design	160
Table 4.22	IT benefits	162
Table 4.23	Factor analysis for functional sophistication	166
Table 4.24	Factor analysis for managerial sophistication	169
Table 4.25	Factor analysis for cost leadership strategy	171
Table 4.26	Factor analysis for environmental conditions	173
Table 4.27	Factor analysis for AIS design	175
Table 4.28	Factor analysis for IT benefits	178
Table 4.29	Pearson correlations for independent variables and	181

	dependent variables	
Table 4.30	Tolerance value and the variance inflation factor	182
Table 4.31	Reliability analysis	183
Table 4.32	Statistic values of skewness and kurtosis rations (descriptive statistics) (n = 180)	187
Table 4.33	Cohen's guideline of correlation strength	192
Table 4.34	Summary of correlations of variables	192
Table 4.35	Results of multiple regression between contingency factors and AIS design	196
Table 4.36	Results of multiple regression between AIS design and IT benefits	197
Table 4.37	Summary of results	203

LIST OF FIGURES

Figure:	Pages
Figure 2.1 Literature mapping model.	16
Figure 2.2 The Delone and McLean Model (1992)	64
Figure 2.3 The DeLone and McLean updated model (2003)	67
Figure 3.1 The outline of research model	81
Figure 3.2 The enhanced research model	99
Figure 4.1 Scree plot of functional sophistication	168
Figure 4.2 Scree plot of managerial sophistication	170
Figure 4.3 Scree plot of cost leadership strategy	172
Figure 4.4 Scree plot of environmental conditions	174
Figure 4.5 Scree plot of AIS design	177
Figure 4.6 Scree plot of IT benefits	179
Figure 4.7 Linearity test for AIS design	185
Figure 4.8 Homoscedasticity test for AIS design	186
Figure 4.9 Normality test for AIS design	188
Figure 4.10 Linearity test for IT benefits	189
Figure 4.11 Homoscedasticity test for IT benefits	190
Figure 4.12 Normality test for IT benefits	191

LIST OF APPENDIXES

Appendix:	Pages
Appendix A: Questionnaire distributed to accountants of Jordanian listed companies	276
Appendix B: Test of Non-response Bias	287
Appendix C: Factor analysis results	289
Appendix D: Reliability Results	307
Appendix E: Regression Analysis Results	315

LIST OF ABBREVIATION

IT	=	Information Technology
AIS	=	Accounting Information System
IS	=	Information System
MIS	=	Management Information System
MAS	=	Management Accounting System
FAS	=	Financial Accounting System

CHAPTER ONE

INTRODUCTION

1.1 INTRODUCTION

This chapter introduces the chapter agenda of this study. It outlines the background of the research problem, research questions, research objectives, the context of the study, the significance of the study, and the organization of the remaining chapters.

1.2 BACKGROUND OF RESEARCH PROBLEM

Accounting information system (AIS) is an important component of modern information system (IS) (Mitchell, Reid, & Smith, 2000). Developments in the areas of accounting, information technology (IT) and IS over the last three decades have widened the scope and roles of AIS. For example, the introduction of new accounting model such as Resources-Events-Agents (REA) and the emergence of new technology such as relational and object-oriented database have transformed the way business people view AIS (Ismail & King, 2005). The REA accounting model which is based on economic changes rather than debits and credits as in traditional accounting model (McCarthy, 1982) has made it possible for modern AIS to capture not only historical and financial-related data but also non-financial and future-oriented data (Mauldin & Ruchala, 1999). Furthermore, the evolution of client-server

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